

# Clearwater

## Profit and Loss Report By Company

For the period from 01-Jul-2007 to 30-Jun-2008

| Account Code | Description                    | Bluwater    | Clearwater  | Coolwater   | Total        |
|--------------|--------------------------------|-------------|-------------|-------------|--------------|
| 4-0000       | Income                         |             |             |             |              |
| 4-1000       | Sales Income                   |             |             |             |              |
| 4-1100       | Sales - Spring Water           | \$7,397.13  | \$7,397.13  | \$7,397.13  | \$22,191.39  |
| 4-1200       | Sales - Carbonated Water       | \$6,376.68  | \$6,376.68  | \$6,376.68  | \$19,130.04  |
| 4-1300       | Sales - Water Cooler           | \$54,504.54 | \$54,628.09 | \$40,120.99 | \$149,253.62 |
| 4-1400       | Sales - Crock                  | \$5,709.10  | \$5,709.10  | \$5,709.10  | \$17,127.30  |
| 4-1500       | Sales - Stands                 | \$1,107.27  | \$1,107.27  | \$1,107.27  | \$3,321.81   |
| 4-1600       | Sales - Other Equip            | \$9,492.73  | \$9,492.73  | \$9,492.73  | \$28,478.19  |
|              | Total Sales Income             | \$84,587.45 | \$84,711.00 | \$70,203.90 | \$239,502.35 |
| 4-2000       | Service Income                 |             |             |             |              |
| 4-2100       | Service - Coolers              | \$1,628.90  | \$1,628.90  | \$1,628.90  | \$4,886.70   |
| 4-2200       | Service - Other Income         | \$1,890.44  | \$1,890.44  | \$1,890.44  | \$5,671.32   |
|              | Total Service Income           | \$3,519.34  | \$3,519.34  | \$3,519.34  | \$10,558.02  |
| 4-5000       | Time Billing Income            |             |             |             |              |
| 4-5200       | Travelling Time                | \$312.94    | \$312.94    | \$312.94    | \$938.82     |
|              | Total Time Billing Income      | \$312.94    | \$312.94    | \$312.94    | \$938.82     |
|              | Total Income                   | \$88,419.73 | \$88,543.28 | \$74,036.18 | \$250,999.19 |
| 5-0000       | Cost Of Sales                  |             |             |             |              |
| 5-1000       | Purchases                      |             |             |             |              |
| 5-1100       | Equipment                      | \$32,404.52 | \$32,495.42 | \$32,313.62 | \$97,213.56  |
|              | Total Purchases                | \$32,404.52 | \$32,495.42 | \$32,313.62 | \$97,213.56  |
|              | Total Cost Of Sales            | \$32,404.52 | \$32,495.42 | \$32,313.62 | \$97,213.56  |
|              | Gross Profit                   | \$56,015.21 | \$56,047.86 | \$41,722.56 | \$153,785.63 |
| 6-0000       | Expenses                       |             |             |             |              |
| 6-1000       | General & Admin Expenses       |             |             |             |              |
| 6-1100       | Accounting Fees                | \$986.28    | \$986.28    | \$986.28    | \$2,958.84   |
| 6-1110       | Advertising                    | \$9,899.36  | \$9,899.36  | \$9,899.36  | \$29,698.08  |
| 6-1120       | Bad Debts                      | -\$90.90    | -\$90.90    | -\$90.90    | -\$272.70    |
| 6-1130       | Bank Charges                   | \$115.17    | \$115.17    | \$115.17    | \$345.51     |
| 6-1140       | Depreciation                   | \$100.00    | \$100.00    | \$100.00    | \$300.00     |
| 6-1180       | Office Supplies                | \$1,479.64  | \$1,593.28  | \$1,479.64  | \$4,552.56   |
| 6-1200       | Subscriptions                  | \$287.25    | \$287.25    | \$287.25    | \$861.75     |
|              | Total General & Admin Expenses | \$12,776.80 | \$12,890.44 | \$12,776.80 | \$38,444.04  |
| 6-2000       | Operating Expenses             |             |             |             |              |

# Clearwater

## Profit and Loss Report By Company

For the period from 01-Jul-2007 to 30-Jun-2008

| Account Code | Description              | Bluwater     | Clearwater   | Coolwater    | Total        |
|--------------|--------------------------|--------------|--------------|--------------|--------------|
| 6-2100       | Car Expenses             | \$2,827.74   | \$2,827.74   | \$2,827.74   | \$8,483.22   |
| 6-2110       | Cleaning                 | \$135.01     | \$135.01     | \$135.01     | \$405.03     |
| 6-2120       | Electricity              | \$2,102.16   | \$2,102.16   | \$2,102.16   | \$6,306.48   |
| 6-2130       | Insurance                | \$815.90     | \$815.90     | \$815.90     | \$2,447.70   |
| 6-2140       | Office Rental            | \$8,031.87   | \$8,031.87   | \$8,031.87   | \$24,095.61  |
| 6-2150       | Other Operating Expenses | \$100.00     | \$100.00     | \$100.00     | \$300.00     |
| 6-2160       | Photocopy                | \$154.54     | \$154.54     | \$154.54     | \$463.62     |
| 6-2170       | Postage                  | \$7.50       | \$7.50       | \$7.50       | \$22.50      |
| 6-2180       | Printing                 | \$896.81     | \$896.81     | \$896.81     | \$2,690.43   |
| 6-2190       | Telephone                | \$1,663.62   | \$1,663.62   | \$1,663.62   | \$4,990.86   |
|              | Total Operating Expenses | \$16,735.15  | \$16,735.15  | \$16,735.15  | \$50,205.45  |
| 6-3000       | Payroll Expenses         |              |              |              |              |
| 6-3120       | Superannuation           | \$6,309.38   | \$6,309.38   | \$6,309.38   | \$18,928.14  |
|              | Total Payroll Expenses   | \$6,309.38   | \$6,309.38   | \$6,309.38   | \$18,928.14  |
| 6-5100       | Wages & Salaries         | \$70,104.15  | \$70,104.15  | \$70,104.15  | \$210,312.45 |
|              | Total Expenses           | \$105,925.48 | \$106,039.12 | \$105,925.48 | \$317,890.08 |
| 8-0000       | Other Income             |              |              |              |              |
| 8-1000       | Interest Income          | \$26.80      | \$26.80      | \$26.80      | \$80.40      |
| 8-1110       | Miscellaneous Income     | \$62,021.61  | \$62,021.61  | \$62,021.61  | \$186,064.83 |
|              | Total Other Income       | \$62,048.41  | \$62,048.41  | \$62,048.41  | \$186,145.23 |
| 9-0000       | Other Expenses           |              |              |              |              |
| 9-3000       | Private Use              | \$146.00     | \$146.00     | \$146.00     | \$438.00     |
|              | Total Other Expenses     | \$146.00     | \$146.00     | \$146.00     | \$438.00     |
|              | Net Profit               | \$11,992.14  | \$11,911.15  | -\$2,300.51  | \$21,602.78  |