

Test

Customer Profitability By Salesperson

For the period from 01-10-2007 to 18-01-2008

Customer Name	Sales \$	COGS \$	Margin \$	Margin %
Cash Sales	\$1,298.41	\$733.02	\$565.39	43.54%
Footloose Dance Studio	-\$125.00	\$0.00	-\$125.00	100.00%
GroupTotal:	\$1,173.41	\$733.02	\$440.39	37.53%

Jones, Mary

Customer Name	Sales \$	COGS \$	Margin \$	Margin %
A-Z Stationery Supplies	\$663.75	\$0.00	\$663.75	100.00%
Davis, Chris	\$138.18	\$0.00	\$138.18	100.00%
GroupTotal:	\$801.93	\$0.00	\$801.93	100.00%

Long, Alan

Customer Name	Sales \$	COGS \$	Margin \$	Margin %
A-Z Stationery Supplies	\$2,312.45	\$1,882.59	\$429.86	18.59%
Davis, Chris	\$2,800.00	\$1,517.05	\$1,282.95	45.82%
Footloose Dance Studio	\$3,801.13	\$1,937.05	\$1,864.08	49.04%
Leisure Landscape Nursery	\$273.64	\$129.90	\$143.74	52.53%
My Town Reality	\$1,782.73	\$0.00	\$1,782.73	100.00%
GroupTotal:	\$10,969.95	\$5,466.59	\$5,503.36	50.17%

Parker, Peter

Customer Name	Sales \$	COGS \$	Margin \$	Margin %
Cameron, James	\$2,684.55	\$1,897.34	\$787.21	29.32%
Chelsea Mosset	-\$81.82	-\$47.34	-\$34.48	42.14%
Footloose Dance Studio	\$374.09	\$0.00	\$374.09	100.00%
GroupTotal:	\$2,976.82	\$1,850.00	\$1,126.82	37.85%

Smith, Sue

Customer Name	Sales \$	COGS \$	Margin \$	Margin %
Island Way Motel	-\$84.09	-\$9.50	-\$74.59	88.70%
My Town Reality	\$236.45	\$149.15	\$87.30	36.92%
GroupTotal:	\$152.36	\$139.65	\$12.71	8.34%
GrandTotal:	\$16,074.47	\$8,189.26	\$7,885.21	49.05%