

Profit & Loss - From 01-Jul-2011 To 30-Jun-2012				Balance Sheet - From 1-Jul-2011 To 30-Jun-2012				Key Performance Indicators - 1			
	Budget	Actual	Difference		Beg Year	Actual	Difference		Beg Year	YTD	This Mth
Sales	\$0.00	\$135,297.32	\$135,297.32	Current Assets	\$250,000.00	\$3,790,785.11	\$3,540,785.11	Current ratio	0.00	7.87	7.87
COGS	\$0.00	\$31,274.64	\$31,274.64	Non Current Assets	\$0.00	\$15,730.00	\$15,730.00	Return on Equity	0.00%	-139058.73%	-139058.73%
Gross Profit	\$0.00	\$104,022.68	\$104,022.68	Current Liabilities	\$0.00	\$481,441.23	\$481,441.23	Net Margin	0.00%	-3.18%	-3.18%
Gross Profit %	0.00%	76.88%	76.88%	Non Current Liabilities	\$0.00	\$84,157.22	\$84,157.22				
Less Expenses	\$0.00	\$106,353.29	\$106,353.29	Net Assets	\$250,000.00	\$3,240,916.66	\$2,990,916.66				
Net Profit/Loss	\$0.00	-\$2,330.61	-\$2,330.61	Share Capital	\$250,000.00	\$3,240,916.66	\$2,990,916.66				
Net Profit %	0.00%	-1.72%	-1.72%	Retained Earnings	\$0.00	\$0.00	\$0.00				
				Current Year Earnings	\$0.00	\$0.00	\$0.00				
				Equity	\$250,000.00	\$3,240,916.66	\$2,990,916.66				

Gross Sales by Month				Profit & Loss - Year to Date				Top 10 Customers				
	Monthly	Target	Difference		Monthly	Cumulative	Target	Difference	# Customer	Sales YTD	% To Sales	
Jul	\$486.00	\$0.00	\$486.00	Jul	\$12,875.54	\$12,875.54	\$0.00	\$12,875.54	1	The Motor Company	\$80,845.67	65.65%
Aug	\$2,801.25	\$0.00	\$2,801.25	Aug	\$20,063.08	\$32,938.62	\$0.00	\$20,063.08	2	Footloose Dance Studio	\$20,213.54	16.41%
Sep	\$6,518.25	\$0.00	\$6,518.25	Sep	\$16,112.36	\$49,050.98	\$0.00	\$16,112.36	3	My Town Reality	\$6,014.60	4.88%
Oct	\$72,926.25	\$0.00	\$72,926.25	Oct	\$84,009.27	\$133,060.25	\$0.00	\$84,009.27	4	A-Z Stationery Supplies	\$4,258.26	3.46%
Nov	\$11,686.63	\$0.00	\$11,686.63	Nov	\$23,161.17	\$156,221.42	\$0.00	\$23,161.17	5	Island Way Motel	\$3,491.44	2.84%
Dec	\$958.75	\$0.00	\$958.75	Dec	\$10,139.33	\$166,360.75	\$0.00	\$10,139.33	6	Cameron, James	\$3,277.00	2.66%
Jan	\$0.00	\$0.00	\$0.00	Jan	\$10,792.93	\$177,153.68	\$0.00	\$10,792.93	7	Davis, Chris	\$2,240.00	1.82%
Feb	\$3,755.16	\$0.00	\$3,755.16	Feb	\$17,910.65	\$195,064.33	\$0.00	\$17,910.65	8	Cash Sales	\$1,500.75	1.22%
Mar	\$19,440.06	\$0.00	\$19,440.06	Mar	\$39,893.12	\$234,957.45	\$0.00	\$39,893.12	9	Leisure Landscape Nursery	\$1,113.00	0.90%
Apr	\$3,755.16	\$0.00	\$3,755.16	Apr	\$24,550.50	\$259,507.95	\$0.00	\$24,550.50	10	Test Cust	\$200.00	0.16%
May	\$464.25	\$0.00	\$464.25	May	\$8,223.41	\$267,731.36	\$0.00	\$8,223.41				
Jun	\$200.00	\$0.00	\$200.00	Jun	\$5,193.89	\$272,925.25	\$0.00	\$5,193.89				
Totals	\$122,991.76	\$0.00	\$122,991.76		\$272,925.25	\$1,957,847.58	\$0.00	\$272,925.25		Total Sales YTD	\$123,154.26	100.00%

Aged Customers & Suppliers			Key Performance Indicators - 2			
	Debtors	Creditors	SALES	Beg. Year	Last Month	This Month
Current	\$200.00	\$8,686.50	No. of Customers	0	0	0
31 - 60 Days	\$464.25	\$0.00	Targetted Key Customers*		0	0
61 - 90 Days	\$825.51	\$0.00				
> 90 Days	\$8,377.73	\$34,884.00	(* Annualsales > \$100000K)			
Total	\$9,867.49	\$43,570.50	EXPENSES	YTD	This Month	
			Wages to Sales Ratio	51.81%	51.81%	
			Expenses to Sales Ratio	78.61%	78.61%	
			Net Profit	-30.42%	-30.42%	

Cashflow Report - Main Cheque Account												
SALES	Actual July	Actual August	Actual Sept	Actual Oct	Actual Nov	Actual Dec	Actual Jan	Actual Feb	Actual Mar	Actual Apr	Budget May	Budget Jun
Deposits	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
(Expenditure)	\$235,647.85	\$233,254.98	\$232,591.58	\$241,963.55	\$245,156.55	\$250,156.55	\$247,961.95	\$246,381.70	\$262,075.24	\$313,712.30	\$311,490.01	\$311,490.01
Cash Surplus/(Deficit)	-\$235,647.85	-\$233,254.98	-\$232,591.58	-\$241,963.55	-\$245,156.55	-\$250,156.55	-\$247,961.95	-\$246,381.70	-\$262,075.24	-\$313,712.30	-\$311,490.01	-\$311,490.01
Opening Bank	\$250,000.00	\$14,352.15	-\$218,902.83	-\$451,494.41	-\$693,457.96	-\$938,614.51	-\$1,188,771.06	-\$1,436,733.01	-\$1,683,114.71	-\$1,945,189.95	-\$2,258,902.25	-\$2,570,392.26
Cash Surplus/(Deficit)	-\$235,647.85	-\$233,254.98	-\$232,591.58	-\$241,963.55	-\$245,156.55	-\$250,156.55	-\$247,961.95	-\$246,381.70	-\$262,075.24	-\$313,712.30	-\$311,490.01	-\$311,490.01
Closing Bank	\$14,352.15	-\$218,902.83	-\$451,494.41	-\$693,457.96	-\$938,614.51	-\$1,188,771.06	-\$1,436,733.01	-\$1,683,114.71	-\$1,945,189.95	-\$2,258,902.25	-\$2,570,392.26	-\$2,881,882.27

